## Miller & Miller, P.S.

### **Washington State Convention Center Public Facilities District**

**Financial Statements and Independent Auditor's Report** 

For The Years Ended December 31, 2013 and 2012

# Washington State Convention Center Public Facilities District Financial Statements and Independent Auditor's Report December 31, 2013 and 2012 Table of Contents

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#### **Independent Auditor's Report**

Washington State Convention Center Public Facilities District 800 Convention Place Seattle WA 98101-2350

#### Report on the Financial Statements

We have audited the accompanying statements of net position of the Washington State Convention Center Public Facilities District (the District) as of December 31, 2013 and 2012, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the District as of December 31, 2013 and 2012, and the changes in financial position and the cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 3 through 7 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Certified Public Accountants

Miller & Miller P. S.

April 29, 2014

### MANAGEMENT'S DISCUSSION AND ANALYSIS For the Years Ending December 31, 2013 and 2012

#### **OVERVIEW**

The Washington State Convention Center Public Facilities District (District) presents the Management's Discussion and Analysis (MD&A) of its financial activities for the third full year of operations in 2013. The MD&A focuses on significant financial issues, provides an overview of the District's financial activity and highlights operation changes in the District's financial position.

The accompanying financial statements present the activities of the District. The District was created on July 19, 2010, by King County (Ordinance 16883), pursuant to Substitute Senate Bill 6889, which authorized the creation of the public facilities district by King County and the transfer of assets and liabilities from the nonprofit corporation, established by the Washington State Legislature in 1982, to design, construct, promote and operate the Washington State Convention Center. Prior to its formation, the District was an agency of the state of Washington, and its activities were reported in the Comprehensive Annual Financial Report (CAFR) of Washington State.

#### FINANCIAL HIGHLIGHTS

- A. Net position increased by approximately \$22 million from 2012 to 2013. The increase is due to the receipt of lodging tax revenues exceeding the District's interest costs and positive operating income before depreciation.
- B. Near year end 2013 the District purchased a property that may be used for potential future expansion of the convention center facilities. The purchase involved both cash payments into an escrow account and issuing approximately \$49 million in a note that was repaid on January 15, 2014.
- C. The District began making principal payments on its revenue bonds (Series 2010A and 2010B) that were issued in the amount of \$313,575,000 in November 2010, for the purpose of defeasance of state debt, to support capital improvements and to fund a common reserve.
- D. New Ungerboeck software system modules (Job Management and Capital Assets) were implemented in 2013. Ungerboeck is event management software that integrates sales, operations and financial functions.
- E. For the last two years the District invoiced all services provided by subcontractors and/or the District. The subcontractors are reimbursed by the District for their portion of the sales. Aramark, the food service provider, has a management contract with the District whereby all invoices are billed through the District. Aramark is reimbursed for expenses they incurred, plus a management fee. Services provided by subcontractors are reflected both as operating revenues and operating expenses in the financial statements.

#### OVERVIEW OF THE FINANCIAL STATEMENTS

The operations of the District are grouped into one business type fund for financial reporting purposes. The District's accounting demonstrates legal compliance and financial management over transactions related to certain functions or activities.

#### USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements. The Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position, and Statement of Cash Flow (on pages 8 through 10) provide information about the activities and finances of the District as a whole.

## MANAGEMENT'S DISCUSSION AND ANALYSIS For the Years Ending December 31, 2013 and 2012

#### The Statement of Net Position

The Statement of Net Position reports information about the District as a whole and about its activities in a way that helps communicate the financial condition of the District. This statement includes assets and liabilities using the accrual basis of accounting, which is similar to the accounting used by most private sector companies. All of the current year revenues and expenses are taken into account regardless of when cash is received or paid.

The District's net position is the difference between assets and liabilities. The District does not report deferred inflows or outflows in the Statement of Net Position, because it has no items that qualify for such classification. Net position is one way to measure the District's financial position. Over time, increases or decreases in the District's net position are one indicator of whether its financial condition is improving or deteriorating. You will need to consider other non-financial factors, however, such as changes in the District's funding structures and the condition of the District's operating assets to assess the overall financial health of the District.

The Statement of Revenues, Expenses and Changes in Net Position

The Statements of Revenues, Expenses and Changes in Net Position show the District's income and expenses during the period. All operating revenues earned and expenses incurred during the years ended December 31, 2013 and 2012 are reported in the District's financial statements.

#### The Statement of Cash Flows

The District categorizes cash inflows and outflows into four categories: 1) cash flows from operations, 2) cash flows from non-capital financing activities, 3) cash flows from capital and related financing activities and 4) cash flows from investments.

#### FINANCIAL ANALYSIS

#### CONDENSED STATEMENT OF NET POSITION

			Percentage		Percentage
	2013	2012	Change	2011	Change
ASSETS					
Current and Other assets	\$185,267,894	\$169,559,915	9%	\$ 139,256,529	22%
Capital Assets	452,869,843	399,943,705	13%	409,001,770	-2%
Total Assets	638,137,737	569,503,620	12%	548,258,299	4%
LIABILITIES					
Current Liabilities	81,792,405	28,806,692	184%	22,736,670	27%
Noncurrent Liabilities	301,587,786	308,267,701	-2%	314,747,177	-2%
Total Liabilities	383,380,191	337,074,393	14%	337,483,847	0%
NET POSITION					
Net invested in capital position	122,997,437	114,908,901	7%	131,065,755	-12%
Restricted	21,210,318	10,987,507	93%	8,273,832	33%
Unrestricted	110,549,791	106,532,819	4%	71,434,865	49%
Total Net Position	\$254,757,546	\$232,429,227	10%	\$210,774,452	10%

## MANAGEMENT'S DISCUSSION AND ANALYSIS For the Years Ending December 31, 2013 and 2012

Current and other assets increased from 2012 to 2013 from lodging tax revenues that exceeded interest expense and an operating surplus. From 2011 to 2012 current and other assets increased due mainly to the excess of lodging tax revenues above interest expense.

Capital Assets increased from 2012 to 2013 due to the purchase of real estate for potential future convention center expansion of approximately \$56.5 million net of current year depreciation and the result of capital asset additions and disposals. Capital Assets decreased from 2011 to 2012 because capital asset deletions and depreciation expense exceed capital asset additions.

Current liabilities increased mainly due to short term note. A short term note of \$49,164,973 was used with escrow payments to purchase the Cassieford properties along Olive Street. Current liabilities increased from 2012 to 2011 due mainly to the accrual of interest for a full six months at the end of 2011 as compared to full year at the end of 2012. Noncurrent liabilities decreased from 2012 to 2013 and from 2011 to 2012 due solely to recognizing the current portion of long-term debt due in 2013 and 2012.

Net investment in capital assets increased from 2012 to 2013 from purchasing the Cassieford property with cash and the short-term note discussed above. The change in net position-investment in capital assets also reflects the net effects of asset additions and disposals, bond principal payments and depreciation on capital assets. This balance decreased from 2011 to 2012 due to the combination of depreciation expense, no principal payment on the related bonds. Restricted net position reflects the required reserve funds that changed between 2011 and 2013.

#### CHANGES IN NET POSITION

			Percentage		Percentage
	2013	2012	Change	2011	Change
OPERATING REVENUES					
Building rent	\$ 4,793,622	\$ 4,778,169	0%	\$ 4,441,649	8%
Food service	15,693,512	15,915,988	-1%	15,097,453	5%
Parking	3,775,712	3,901,212	-3%	3,794,496	3%
Facility services	2,311,036	2,061,014	12%	1,874,392	10%
Retail leases	674,638	642,568	5%	600,766	7%
Lodging tax for marketing	9,497,334	8,788,172	8%	8,069,824	9%
Other	711,715	681,846	4%	565,190	21%
Total Operating Revenues	37,457,569	36,768,969	2%	34,443,770	7%
NONOPERATING REVENUES					
Lodging tax - regular	47,475,270	43,930,310	8%	40,339,492	9%
Interest and investment income	806,716	737,967	9%	528,074	40%
Total Revenues	85,739,555	81,437,246	5%	75,311,336	8%
OPERATING EXPENSES					
Salaries and wages	7,709,052	7,499,885	3%	7,213,930	4%
Employee benefits	4,575,744	4,648,918	-2%	4,465,262	4%
Marketing services	8,058,563	7,038,118	14%	6,820,020	3%
Professional and other services	2,198,826	1,972,975	11%	1,820,046	8%
Food service	9,630,399	9,388,942	3%	9,450,160	-1%
Supplies	504,557	516,256	-2%	555,776	-7%
Utilities	2,593,396	2,334,856	11%	2,177,575	7%
Repair and maintenance	1,676,335	1,453,768	15%	1,140,926	27%
Depreciation and amortization	10,738,022	10,706,415	0%	9,688,816	11%
Other administrative and contingency	323,050	231,765	39%	49,263	370%
Total Operating Expenses	48,007,944	45,791,898	5%	43,381,774	6%
NONOPERATING EXPENSES					
Interest expense (net of BABs subsidy)	13,504,679	13,144,823	3%	13,135,154	0%
Other expense	1,898,612	845,750	124%	47,957	1664%
Total Expenses	63,411,235	59,782,471	6%	56,564,885	6%
Net Income Before Contributions	22,328,319	21,654,775	3%	18,746,451	16%
Contributions	-	-		18,203,179	-100%
Change in Net Position	22,328,319	21,654,775	3%	36,949,630	-41%
Net Position - Beginning	232,429,227	210,774,452	10%	176,808,233	19%
Efffect of Change in Accounting Principle	. , ., =	., , , , ,		(2,983,411)	-100%
Net Position - Ending	\$ 254,757,546	\$ 232,429,227	10%	\$ 210,774,452	10%

## MANAGEMENT'S DISCUSSION AND ANALYSIS For the Years Ending December 31, 2013 and 2012

Operations have improved from 2012 because of increased revenues in facility services (subcontractor revenues), Marketing Tax, Retail leases and Other revenues. The number of events in 2013 was down 23 percent compared to 2012. However, 2013 national attendance and event days surpassed 2012 and produced greater event revenues and delegate spending. With larger national events in 2013, less space was available for smaller local events as in 2012. Related operating expenses increased five percent and operating revenues increased two percent. Other non-operating expenses increased from 2012 to 2013 and from 2011 to 2012 due to recording a loss on disposal of assets in connection with capital improvement projects.

#### CAPITAL ASSETS

The following schedule is a summary of the District's investment in capital assets as of December 31, 2013, 2012 and 2011:

	12/31/2013	12/31/2012	12/31/2011
Capital assets, not being depreciated			
Land	\$ 133,885,805	\$ 77,355,416	\$ 77,355,416
Construction in progress	5,627,409	4,820,609	4,275,219
Total capital assets, not being depreciated	139,513,214	82,176,025	81,630,635
Capital assets, being depreciated			
Buildings and improvements	447,597,008	446,471,185	447,769,668
Other improvements and art collection	4,796,511	3,510,564	3,447,431
Machinery/equipment/furniture/fixtures	11,691,935	8,893,547	6,939,504
Total capital assets, being depreciated	464,085,454	458,875,296	458,156,603
Less accumulated depreciation for			
Buildings	(144,392,726)	(135,416,847)	(125,647,141)
Other improvements and art collection	(1,286,071)	(1,049,066)	(914,311)
Machinery/equipment/furniture/fixtures	(5,050,028)	(4,641,703)	(4,359,228)
Total accumulated depreciation	(150,728,825)	(141,107,616)	(130,920,680)
Total capital assets, being depreciated, net	313,356,629	317,767,680	327,235,923
Total capital assets	\$ 452,869,843	\$ 399,943,705	\$ 408,866,558

Capital Assets increased from 2012 to 2013 due to purchase of the Cassieford properties and, net of current year depreciation and capital asset additions and disposals. Capital Assets decreased from 2011 to 2012 because capital asset additions were less than the depreciation expense. Additional information regarding capital assets is provided in Note 5 to the financial statements.

#### **DEBT ADMINISTRATION**

The District's bond rating is Aa3 by Moody's and A+ by Standard and Poor's.

As of December 31, 2013 the District had \$301,587,786 in long term outstanding debt and \$6,640,000 in the current portion of long term debt. In 2012 and 2011, the District outstanding debt was \$314,652,701. The debt issued by the District in November 2010, was used to defease the state's debt, to provide for capital funding for improvement of the Convention Center and to

## MANAGEMENT'S DISCUSSION AND ANALYSIS For the Years Ending December 31, 2013 and 2012

fund a common reserve. Additional information regarding long-term debt is provided in Note 9 to the financial statements.

The District carries property insurance through Factory Mutual Insurance Company and casualty, employee dishonesty, and errors and omissions insurance through Philadelphia Insurance Companies. It participates in the state's Worker's Compensation Program.

#### **ECONOMIC FACTORS**

The District moved forward on capital improvement projects in order to ensure that its facility continues to attract profitable events and compete with the many newer and larger buildings in the western United States. The District's newest meeting and event space, The Conference Center, opened in summer 2010. It offers 71,000 square feet of high-end, configurable space, and connects seamlessly to the 344,000 square foot Washington State Convention Center. There are event bookings for the facility through 2022. There is a market for an even larger facility; however, significant due diligence must be conducted before further expansion occurs.

The more significant improvements in 2013 include renovations of the exhibit hall, 6<sup>th</sup> floor ballroom, 6<sup>th</sup> floor lobbies and meeting rooms, Galleria meeting and restrooms and updates of fire/life/safety systems as well as the purchase of 14,000 chairs. Improvements in 2014 will include a face-lift to the exterior of the building, new office space with show rooms to promote services and street scape improvements on 8<sup>th</sup> Avenue and Pine Street.

The District Board of Director's authorized an operating budget of \$39,646,182 for fiscal 2014.

#### **Financial Contact**

The District's financial statements are designed to provide users with a general overview of the District's finances and to demonstrate accountability to the taxpayers, investors, creditors and customers of the District. If you have questions about the report, please contact the District's administrative offices at 206-694-5000. The District's financial statements can be accessed at its website: <a href="https://www.wscc.com">www.wscc.com</a>.

## Washington State Convention Center Public Facility District Statement of Net Position As of December 31, 2013 and 2012

	2013	2012
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 72,271,510	\$ 19,963,134
Restricted cash and cash equivalents	17,666,736	25,003,573
Investments	10,052,900	10,075,150
Restricted investments	21,379,879	10,009,250
Restricted investments interest receivable	30,975	34,099
Receivables (net)	918,938	850,138
Due from other governments	7,195,997	7,519,097
Prepayments and other current assets	714,242	751,556
Total Current Assets	130,231,177	74,205,997
Noncurrent Assets		
Investments	35,267,000	75,582,083
Restricted investments	19,571,612	19,608,647
Other noncurrent assets	198,105	163,188
Total Noncurrent Assets	55,036,717	95,353,918
Capital Assets		
Land	133,885,805	77,355,416
Buildings and improvements	447,597,008	446,471,185
Machinery/equipment/furniture/fixtures	11,691,935	8,893,547
Other improvements and art collection	4,796,511	3,510,564
Accumulated depreciation	(150,728,825)	(141,107,616)
Construction in progress	5,627,409	4,820,609
Total Capital Assets	452,869,843	399,943,705
Total Assets	638,137,737	569,503,620
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LIABILITIES		
Current Liabilities		
Accounts payable	4,208,152	1,912,049
Salaries, benefits and taxes payable	1,108,179	1,075,992
Unearned revenue and deposits payable	1,737,720	2,042,230
Due to other governments	8,311,276	7,424,225
Interest payable	9,818,176	9,945,818
Notes payable	49,234,352	-
Current portion of long term debt	6,640,000	6,385,000
Other	734,550	21,379
Total Current Liabilities	81,792,405	28,806,693
Noncurrent Liabilities		
Bonds, notes and loans payable	301,587,786	308,267,701
Total Noncurrent Liabilities	301,587,786	308,267,701
Total Liabilities	383,380,191	337,074,394
NET DOSITION		
NET POSITION  Net investment in capital assets	122,997,437	11/ 009 004
Net investment in capital assets	122,991,431	114,908,901
Restricted:	E 074 F40	1 004 000
Restricted for debt service	5,974,516	1,094,696
Restricted for capital improvements	5,177,828	-
Restricted for operating reserve	10,057,974	9,892,811
Unrestricted	110,549,791	106,532,819
Total Net Position	\$ 254,757,546	\$ 232,429,227

The accompanying notes are an integral part of these financial statements.

#### Washington State Convention Center Public Facilities District Statement of Revenue, Expenses and Changes in Net Position For the Years Ending December 31, 2013 and 2012

	2013	2012
OPERATING REVENUES		
Building rent	\$ 4,793,622	\$ 4,778,169
Food service	15,693,512	15,915,988
Parking	3,775,712	3,901,212
Facility services	2,311,036	2,061,014
Retail leases	674,638	642,568
Lodging tax for marketing	9,497,334	8,788,172
Other	711,715	681,846
Total Operating Revenues	37,457,569	36,768,969
OPERATING EXPENSES		
Salaries and wages	7,709,052	7,499,885
Employee benefits	4,575,744	4,648,918
Marketing services (SCVB)	8,058,563	7,038,118
Professional and other services	2,198,826	1,972,975
Food service	9,630,399	9,388,942
Supplies	504,557	516,256
Utilities	2,593,396	2,334,856
Repair and maintenance	1,676,335	1,453,768
Depreciation and amortization	10,738,022	10,706,415
Other administrative and contingency	323,050	231,765
Total Operating Expenses	48,007,944	45,791,898
OPERATING INCOME (LOSS)	(10,550,375)	(9,022,929)
NONOPERATING REVENUES (EXPENSES)		
Lodging tax - regular	47,475,270	43,930,310
Interest and investment income	806,716	737,967
Interest expense (net of BAB's subsidy)	(13,504,679)	(13,144,823)
Loss on disposal of assets	(1,530,384)	(818,226)
Non-Operating Interest Expense	(9,061)	-
Other revenue (expense)	(359,168)	(27,524)
Total Nonoperating Revenue (Expense)	32,878,694	30,677,704
NET INCOME	22,328,319	21,654,775
Change in net assets	22,328,319	21,654,775
Net Position - Beginning	232,429,227	210,774,452
Net Position - Ending	254,757,546	232,429,227

The accompanying notes are an integral part of these financial statements.

#### **Washington State Convention Center Public Facilities District** Statement of Cash Flows For the Years Ended December 31, 2013 and 2012

	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	27,586,926	\$ 27,804,639
Receipts from governments	9,868,985	8,683,416
Payments to suppliers	(24,618,717)	(22,890,582)
Payments to employees	(12,252,609)	(11,911,094)
Payments to or receipt from others, net	72,682	(73,099)
Net Cash Provided By Operating Activities	657,267	1,613,281
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Nonoperating Portion of Lodging Taxes received	47,436,431	43,301,903
Lodging Tax received to be paid to state	13,056,786	11,931,046
Portion of Lodging Tax paid to state	(12,162,876)	(11,374,855)
Purchase of other noncurrent assets	(21,056)	(42,878)
Net Cash Provided By Noncapital Financing Activities	48,309,285	43,815,216
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Purchases of Capital Assets	(13,437,802)	(4,243,502)
Interest and principal paid on capital debt, net of BABs subsidy	(20,017,321)	(13,144,823)
Other receipts (payments)	100,250	,
Net Cash Provided (Used) By Capital and Related Financing Activities	(33,354,873)	(17,388,325)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest and dividends	607,679	618,778
Investment fees	(4,108)	(27,534)
Investment purchases	(16,243,711)	(100,085,565)
Investment maturities	45,000,000	44,600,000
Net Cash Provided (Used) By Investing Activities	29,359,860	(54,894,321)
Net Increase In Cash and Cash Equivalents	44,971,539	(26,854,149)
Cash and Cash Equivalents Balances - Beginning	44,966,707	71,820,856
Cash and Cash Equivalents Balances - Ending	\$ 89,938,246	\$ 44,966,707
Cook and Cook Equivalents as Deflected in the Statement of Not Desition.		
Cash and Cash Equivalents as Reflected in the Statement of Net Position:  Cash and cash equivalents	\$ 72,271,510	\$ 19,963,134
Restricted cash and cash equivalents	17,666,736	25,003,573
Total Ending Cash and Cash Equivalents in the Statement of Net Position	\$ 89,938,246	\$ 44,966,707
Total Ending Gusti and Gusti Equivalente in the Gutterment of Not 1 outlier	Ψ 00,000,240	Ψ 44,000,101
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH		
PROVIDED (USED) BY OPERATING ACTIVITIES	(40 550 074)	ф (0.000.000)
Operating income (loss)	(10,550,374)	\$ (9,022,930)
Adjustments to reconcile operating income (loss) to net cash		
provided (used) by operating activities Depreciation and amortization	10 729 022	10 706 415
	10,738,022	10,706,415
Changes in operating assets and liabilities: Accounts Receivable	68,800	(272,537)
Due from Other Governments	381,363	(486,119)
Operating Accounts Payable	(283,826)	522,360
Prepayments	(37,314)	(94,899)
Salaries, benefits and taxes payable	32,187	237,709
Unearned revenue and deposits payable	(304,510)	96,379
Other operating liabilities	612,920	(73,098)
Net Cash Provided (Used) By Operating Activities	\$ 657,267	\$ 1,613,281
	+ 501,201	<u> </u>
SCHEDULE OF NON-CASH INVESTING, CAPITAL, NON CAPTIAL AND RELA		ΓΙVΙΤΥ
Capital Assets acquired by increases in accounts payable	2,579,929	
Land purchase acquired by a note payable	49,234,352	004.000
Change in fair value of investments	355,059	234,898

The accompanying notes are an integral part of these financial statements.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### A. Reporting Entity

The accompanying financial statements present the activities of the Washington State Convention Center Public Facilities District (District). The District was created on July 19, 2010, by King County Ordinance 16883, pursuant to Substitute Senate Bill 6889, which authorized the creation of the public facilities district by King County and the transfer of assets and liabilities from the nonprofit corporation, established by the Washington State Legislature in 1982, to design, construct, promote and operate the Washington State Convention Center. Heretofore, the District was an enterprise fund of the state of Washington, and its activities were reported in the Comprehensive Annual Financial Report (CAFR) of Washington State.

The District is an independent, governmental entity, and all of its activities are accounted for in the records of the District. All liabilities incurred by the District are required to be satisfied exclusively from the assets, credit and property of the District. The District's reporting cycle is the 12-month calendar period from January 1 through December 31. The District began start-up activities subsequent to July 19, 2010, upon authorization by the Board of Directors of a \$500,000 loan from the nonprofit corporation to the District, which allowed the District to incur certain start-up and organizational costs. The nonprofit corporation continued to earn the revenues from hotel/motel taxes, event rentals and tenant leases and to incur the associated operating expenses through December 31, 2010.

In November 2010, the District issued bonds in the amount of \$314,652,701. The proceeds were distributed on November 30, in accordance with the Official Statement for the bonds and the Transfer Agreement between the state and the District as follows: to the District for capital improvements (\$21.4 million), to the state to defease Convention Center debt (\$270.9 million), to an external fiscal agent to establish the common reserve (\$19.5 million) and to fund bond issue costs (\$2.7 million).

As of December 31, 2010, the District recorded the assets of the nonprofit corporation, including all capital assets and a receivable from the state, in the amount of \$53.2 million, which represents a cash transfer to the District on January 4, 2011. The District also recorded all of the liabilities of the nonprofit corporation, with the exception of the long-term debt, which was defeased with the bond issue discussed in the above paragraph.

#### B. Component Units

The Washington State Convention Center Art Foundation, a 501(c)(3) tax exempt organization, was formed to support the public art program of the WSCC. The Art Foundation's Board of Directors is appointed by the Chair of the WSCC Board of Directors Art Committee and approved by the WSCC Board of Directors. While the WSCC Board of Directors has the ability to control which art is displayed at any point in time, it does not direct the operation of the Art Foundation. The WSCC is entitled to the assets of the Art Foundation only upon its dissolution. The Art Foundation has no employees. As such, WSCC staff provides insignificant administrative services to the Art Foundation. The total assets (\$225,000), total revenues (\$700) and total expenses (\$1,700) as of December 31, 2013 for the Art Foundation are considered insignificant to the WSCC. In addition, there are no transactions between the two entities for the years ended December 31, 2013 and 2012. As such, the Art Foundation is not included in the WSCC's financial statements as either a blended or a discretely-presented component unit.

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#### C. Basis of Accounting and Presentation

The District uses the accrual basis of accounting and the economic resources measurement focus. Revenues are recorded when earned, and expenses are recorded when a liability is incurred, regardless of when the related cash is received or disbursed.

Amounts received but not earned at year-end are reported as unearned revenues. Earned but unbilled revenues are accrued. Amounts disbursed but not owed at year-end are reported as pre-paid expenses. Amounts owed, but for which the District has not yet been invoiced, are accrued.

#### D. Summary of Significant Accounting Policies

#### 1. Policy for defining operating and non-operating revenues/expenses

Operating revenues/expenses are distinguished from non-operating revenues/expenses based on their relationship to the primary purpose of the District, which is operating a convention center. The operating revenues of the District result from event rentals, related event fees, food service, parking and retail leases and a portion of the hotel/motel taxes transferred to Visit Seattle for advertising and marketing. The operating expenses relate directly or indirectly to the generation of the operating revenues and include salaries and benefits, professional services, food service, depreciation, supplies, utilities, maintenance, advertising, marketing and other administrative expenses.

The District relies on four contractors to provide specific event services for clients. Rates charged for all contractor services are approved by the District. ARAMARK has a management contract with the District and is the exclusive food and beverage provider within the center. The District recognizes in its financial statements gross food revenues and food expense. Revenues from the other three contractors are recorded as Facility Services under Operating Revenues. Edlen is the exclusive electrical and air/water/drain provider for the District. The District receives in the range of 28 to 35 percent of the revenue generated by Edlen. Edlen retains the remaining revenues and all expenses. Convention Communication Provisioners, Inc (CCPI) provides exclusive telecommunication, data and internet services. Generally the District receives 30 percent of the gross revenues and CCPI retains the remaining revenue and covers all expenses. Presentation Services Audio Visual (PSAV) is the preferred audio visual provider for the District. Generally PSAV pays the District 23 to 40 percent commission depending on the service or rented equipment provided.

The District receives non-operating revenues from lodging taxes, investment interest earnings, insurance recoveries and capital contributions. Its non-operating expenses are mainly debt service interest payments.

### 2. <u>Policy for applying Financial Accounting Standards Board (FASB) pronouncements</u> issued after November 30, 1989

GASB Statement No. 62 Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements provides a codification of private-sector standards of accounting and financial reporting issued prior

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to December 1, 1989, to be followed in the financial statements of proprietary fund types. The District has adopted provisions of GASB Statement No. 62.

As required by the Governmental Accounting Standards Board (GASB) the District adopted GASB Statement number 63 *Deferred Outflows and Inflows of Resources and Net Position* and implemented GASB Statement number 65 *Items Previously Reported as Assets and Liabilities.* The effect of adopting GASB Statement number 65 was to write-off certain bond issue and other organizational costs and is reflected as a restatement of beginning net position as of January 1, 2011. The District has no items required to be reported as deferred outflows or deferred inflows.

#### 3. Policy for defining cash equivalents

Cash includes the following:

- a. Cash on hand.
- b. Cash on demand deposit with financial institutions that can be withdrawn without prior notice or penalty.
- c. Cash in management pools (e.g., the Local Government Investment Pool) that are similar to demand deposits.

Cash equivalents include highly liquid investments with the following characteristics:

- a. Readily convertible to known amounts of cash.
- b. Mature in such a short period of time that their values are effectively immune from changes in interest rates.

The District considers all investments of a three-month term or less to be cash equivalents.

#### 4. Policy for application of restricted versus unrestricted resources

The District applies all restricted resources to eligible expenses prior to applying unrestricted resources. For example, the District's debt covenants restrict certain resources for debt service, and the District applies these restricted resources to debt service. Were there to be insufficient restricted resources for debt service, the District would first apply the restricted resources and compensate for any insufficiency with unrestricted resources.

#### E. Budgetary Information

#### 1. Scope of Budget

The District adopts an annual operating budget by resolution no later than December 31. It adopts budgets for the debt service requirements of individual debt issues. It adopts capital projects' budgets for specific projects for a three-year period. Each year's annual operating budget is developed based on economic projections. The Board adopts a contingency amount, within which management can control spending variances.

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Capital Bond budget funding carries forward until projects are completed and/or funding is exhausted.

The Board of Director's approved Resolution number 2012-6 a Capital Improvement Project Funding Program. Annually \$4 million adjusted by the prior year's consumer price index will be dedicated to fund annually approved capital improvement projects. Unspent funds will carry forward but capital improvement projects must be approved annually.

The Board of Director's approved Resolution number 2010-16 that requires the establishment of an annual operating reserve based on 100 days of the budgeted expenses.

#### 2. Amending the Budget

The District prepares a monthly comparison of budgeted amounts to actual amounts. It can amend its operating budget only by board resolution. Capital budgets are monitored throughout the length of the specific projects, and budgets are modified by board resolution.

#### F. Assets, Liabilities and Net Position

#### 1. Cash and Cash Equivalents

It is the District's policy to invest all temporary cash surpluses. At December 31, 2013 and 2012, the District had \$72,271,510 and \$19,963,134 respectively in short-term residual investments of surplus cash. The increase in cash and cash equivalents was principally for the payment of the Cassieford property anticipated in early January. This amount is classified on the Statement of Net Position as cash and cash equivalents.

#### 2. Investments (Note 4)

It is the policy of the District to invest all public funds in accordance with governing federal, state and local statutes. The District's objectives are to ensure safety of the principal, to maintain an investment portfolio that is sufficiently liquid to meet all operating requirements, debt payments and capital purchases and to achieve a market rate of return taking into account risk constraints.

Additionally, the District maintained restricted investments with external fiscal agents, which are presented on the Statement of Net Position as restricted investments in the amount of \$40,951,491 for 2013 and \$29,617,897 for 2012. Unrestricted investments are \$45,319,900 as of December 31, 2013 and \$85,657,233 as of December 31, 2012. All investments are reported at fair value as reported by the external fiscal agent.

#### 3. Receivables

Receivables consist of the following components:

Taxes receivable consist of the Public Facilities Sales and Use Tax, the Lodging Taxes and Leasehold Excise Taxes.

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Customer accounts receivable consist of amounts owed by private organizations for goods and services and leased retail space.

Interest receivable consists of amounts owed by financial institutions on the District's investments.

#### 4. Due to/from Other Governments

As of December 31, 2013, the due from other government accounts is mainly composed of Lodging tax collected by the hotels and earned in November and December 2013, but paid to District in January and February 2014.

#### 5. Inventories

The District does not carry any significant inventories. It expenses operating supplies and small tools when purchased.

#### 6. Restricted Assets and Liabilities

The District restricts certain resources based on bond covenants, board requirements and contractual arrangements. The following restrictions pertain:

Operating Reserve Account Additional Lodging Account Lodging Account Bond Interest Account Bond Principal Account Common Reserve Account Retainage Accounts

#### 7. Capital Assets (Note 5)

Capital assets include land, buildings, building improvements, machinery and equipment, furniture and fixtures, art collections and construction in progress. Assets are capitalized if the initial investment is \$5,000 or greater and have an estimated useful life of more than one year. Capital assets are recorded at cost. Costs of additions or improvements to capital assets are capitalized if they increase the useful life of the asset. Routine repair and maintenance costs are expensed when incurred.

Costs for capital assets under construction are capitalized, as is the net interest expense related to the debt issue supporting the project. During 2013, net interest was not capitalized as most costs were incurred near year end. As such, all interest costs and interest income are reflected in the statement of Revenues, Expenses and Changes in Net Position.

Capital assets in service are depreciated over their useful lives using the straight-line method. The following useful lives pertain:

December 31, 2013 and 2012

Assets	Useful Lives (Years)
Buildings	50
Building Improvements	4 - 15
Equipment – Heating/Air Conditioning	13
Vehicular Equipment	13
Equipment – Furniture	2 - 10
Equipment – Communications	10
Equipment – Data Processing	4 - 10
Vehicles and All Other Equipment	5
Art Collections	Not depreciated

#### 8. Compensated Absences

The District compensates employees for vacation and sick leave. All such leave is accrued when earned and reduced when used. Vacation leave for administrative staff may be accumulated to a maximum of 240 hours on the employee's anniversary date. Vacation leave for union staff may be accumulated to a maximum of 80 hours (1-8 years) and 120 hours (9 years and above). Sick leave for all staff may be accumulated to a maximum of 720 hours, with excess up to 96 hours payable at 25 percent annually. Part-time staff may accumulate vacation and sick leave, using a pro-rata formula based on 2080 hours annually. Upon retirement, termination or death, unused vacation leave is payable in full and unused sick leave is forfeited.

#### 9. <u>Unearned Revenue and Deposits Payable</u>

The District collects certain money in advance, primarily customer deposits for future events. Until earned, these collections are presented as unearned revenue and deposits payable.

#### 10. Restricted and Unrestricted Net Position

The District's net position is presented as restricted and unrestricted. Restricted net position excludes capital assets, net of related debt, but includes other assets on which there are externally imposed legal restrictions. Unrestricted net assets include all other net assets. Additional details regarding the classification of net position is provided in Note 14.

#### G. Prior-Year Comparative Data

The current period, January 1, 2013 through December 31, 2013, is the fourth year of operating revenues and expenses reported by the District. Comparative data for the period of January 1, 2012 through December 31, 2012 are reported in the financial statements.

#### NOTE 2 - STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

There have been no material violations of finance-related or contractual provisions.

#### NOTE 3 - CASH DEPOSITS WITH FINANCIAL INSTITUTIONS

The District's cash and cash equivalents are held in multiple financial institutions and are covered by the Federal Deposit Insurance Corporation (FDIC) or by collateral held in a pool administered by the Washington State Public Deposit Protection Commission (PDPC).

The Local Government Investment Pool (LGIP) is an unrated 2a-7 like pool, as defined by GASB 31. Accordingly, participants' balances in the LGIP are not subject to interest rate risk. In accordance with GASB 40 guidelines, the balances are also not subject to custodial credit risk. The credit risk of the LGIP is limited as most investments are either obligations of the US government, government sponsored enterprises, or insured demand deposit accounts and certificates of deposit. Investments or deposits held by the LGIP are either insured or held by a third-party custody provider in the LGIP's name. The fair value of the District's pool investments is determined by the pool's share price. The District has no regulatory oversight responsibility for the LGIP which is governed by the Washington State Finance Committee and is administered by the State Treasurer. The LGIP is audited annually by the Office of the State Auditor, an independently elected public official. The LGIP is disclosed in the financial statements as a cash equivalent.

As of December 31, 2013 and 2012, cash and cash equivalents include:

Financial Institution	2013	2012
US Bank	\$26,872,377	\$22,664,068
Local Government Investment Pool	63,019,744	22,256,539
Petty Cash/Change Funds	46,125	46,100
TOTAL	\$89,938,246	\$44,966,707

The District maintains a minimum compensating balance at US Bank of \$1,600,000.

#### NOTE 4 - INVESTMENTS

In accordance with the District's investment policy and Washington State law, authorized investment purchases include Certificates of Deposit with financial institutions qualified by the Washington Public Deposit Protection Commission, US Treasury and Agency Securities, Bankers' Acceptances, Bonds of Washington State and any local government in Washington State which have, at the time of purchase, one of the three highest credit ratings of a nationally recognized rating agency and the State Investment Pool (which is a 2a7-like pool). As of December 31, 2013 and 2012, the District had the following investments (in thousands):

December 31, 2013 and 2012

		Moody, S&P		Ending Fair Value			Ending Fair Value
Investments	Maturities	Rating	Cost	12/31/2012	Purchases	Sales	12/31/2013
Fed Home LN BK(1)	11/20/2015	AAA, AA+	\$ 19,590	\$ 19,609	\$	- \$	- \$ 19,571
Fed Home LN BK	5/30/2014	AAA, AA+	9,992	10,019			- 10,010
Fed Home LN BK	12/27/2013	AAA, AA+	4,943	5,034		5,000	
Fed Home LN BK	3/27/2013	AAA, AA+	5,000	5,010		5,000	
Fed Home LN BK	6/21/2013	AAA, AA+	5,101	5,041		5,000	
FFCB Bond	10/9/2015	AAA, AA+	4,994	4,999			- 5,000
FHLMC	11/25/2014	AAA, AA+	15,137	15,136		5,000	10,053
FHLMC	9/10/2015	AAA, AA+	10,386	10,366			10,233
FHLMC	5/13/2016	AAA, AA+	4,992		- 4,992		4,994
FNMA MTN	6/5/2015	AAA, AA+	10,006	9,998		10,000	
FNMA MTN	11/27/2015	AAA, AA+	10,000	10,010		10,000	
FNMA MTN	12/19/2014	AAA, AA+	3,019		- 3,019		3,016
FNMA MTN	5/27/2015	AAA, AA+	14,896	15,055			15,040
T-Bill	6/26/2014	NA, NA	2,246		2,246		2,245
T-Bill	6/26/2014	NA, NA	1,107		1,107		1,107
US Treas. Note	3/31/2014	AAA, NA	5,001		5,001		5,002
US Treas. Note	8/31/2013	AAA, NA	4,997	4,999		5,000	
Total			\$131,407	\$ 115,276	\$ 16,365	\$ 45,000	\$ 86,271

<sup>(1)</sup> These investments are restricted for debt service.

For the year ended December 31, 2012 the changes in investments is summarized as follows (in thousands):

Вє	ginning						<b>Ending Fair</b>
Fa	air Value						Value
12	/31/2011	Рι	ırchases	S	ales		12/31/2012
\$	15,197	\$	100,087	\$		-	\$ 115,276

Interest Rate Risk is the risk that changes in interest rates will adversely affect the fair value of an investment. To mitigate this risk, the District limits the maturity of any single security to five years, in accordance with its investment policy. To achieve its financial objective of ensuring liquidity most investments have shorter maturities.

Credit Risk is the risk that an issuer or other counterparty of an investment will not fulfill its obligations. To mitigate this risk, the District ensures that it adheres to the credit standards as defined in its investment policy. The Moody and S&P rating (if available) are provided in the chart above.

Concentration of Credit Risk is the risk of loss attributed to the percentage of a government's investment in a single issuer. To mitigate this risk, the District ensures that it maintains portfolio diversification as defined in its investment policy.

Custodial Credit Risk is the risk that, in the event of failure of the counterparty, the District will not be able to recover the value of its investments that are in the possession of an outside

counterparty. To mitigate this risk, the District ensures that investments are held in safekeeping at a qualified financial institution as defined in its investment policy.

#### NOTE 5 - CAPITAL ASSETS

The capital assets and related changes during the years ended December 31, 2013 and 2012 are reflected in the following charts.

	Beginning Balance			Ending Balance
Asset Class	January 1, 2013	Increases	Decreases	December 31, 2013
Capital assets, not being depreciated				
Land	\$ 77,355,416	\$ 56,510,350	\$ -	\$ 133,865,766
Land development costs	\$ -	20,039	-	20,039
Construction in progress	4,820,609	8,681,488	(7,874,688)	5,627,409
Total capital assets, not being depreciated	82,176,025	65,211,877	(7,874,688)	139,513,214
Capital assets, being depreciated				
Buildings and improvements	446,471,185	3,618,865	(2,493,042)	447,597,008
Other improvements and art collection	3,510,564	1,310,380	(24,433)	4,796,511
Machinery/equipment/furniture/fixtures	8,893,547	2,945,443	(147,055)	11,691,935
Total capital assets, being depreciated	458,875,296	7,874,688	(2,664,530)	464,085,454
Less accumulated depreciation for				
Buildings	(135,416,847)	(9,928,206)	952,328	(144,392,726)
Other improvements and art collection	(1,049,066)	(241,296)	4,291	(1,286,071)
Machinery/equipment/furniture/fixtures	(4,641,703)	(568,520)	160,195	(5,050,028)
Total accumulated depreciation	(141,107,616)	(10,738,022)	1,116,814	(150,728,825)
Total capital assets, being depreciated, net	317,767,680	(2,863,334)	(1,547,716)	313,356,629
Total capital assets	\$ 399,943,705	\$ 62,348,543	\$ (9,422,404)	\$ 452,869,843

	Begi	nning Balance			En	ding Balance
Asset Class	Jar	nuary 1, 2012	Increases	Decreases	Dec	ember 31, 2012
Capital assets, not being depreciated						
Land	\$	77,355,416	\$ -	\$ -	\$	77,355,416
Construction in progress		4,275,219	2,632,358	(2,086,968)		4,820,609
Total capital assets, not being depreciated		81,630,635	2,632,358	(2,086,968)		82,176,025
Capital assets, being depreciated						
Buildings and improvements		447,769,668	6,452	(1,304,935)		446,471,185
Other improvements and art collection		3,447,431	90,453	(27,320)		3,510,564
Machinery/equipment/furniture/fixtures		6,939,504	1,980,974	(26,931)		8,893,547
Total capital assets, being depreciated		458,156,603	2,077,879	(1,359,186)		458,875,296
Less accumulated depreciation for						
Buildings		(125,647,141)	(10,256,415)	486,709		(135,416,847
Other improvements and art collection		(914,311)	(134,755)			(1,049,066
Machinery/equipment/furniture/fixtures		(4,359,228)	(301,384)	18,909		(4,641,703
Total accumulated depreciation		(130,920,680)	(10,692,554)	505,618		(141,107,616)
Total capital assets, being depreciated, net		327,235,923	(8,614,675)	(853,568)		317,767,680
Total capital assets	\$	408,866,558	\$ (5,982,317)	\$ (2,940,536)	\$	399,943,705

#### NOTE 6 - RETIREMENT PLANS

Before transition to a public facilities district, WSCC as an agency of the state of Washington participated in a 401(k) retirement plan for its employees under the authority of Internal Revenue Code 457. It continued its Retirement Contribution Plan. In the transition to a public facilities district, Internal Revenue rules required the funds in 401(k) plans be transferred into the District's 401(a) plan and the 457 plan to rollover to the District's 457(b) Plan. All of the plans when WSCC was an agency to the state of Washington and the District under ERISA 404(c) transferred the responsibility for selecting among investment options from the plan fiduciaries to the plan participants.

#### 401(k) - Compensation Deferral Plan

All full-time employees are eligible for this plan upon hire, with the exception of 1) leased employees, 2) union employees, 3) non-resident aliens with no US source income and 4) individuals not eligible based on written agreement. The entry date is the first day of any month. Each employee directs how contributions are to be invested and receives an individual monthly statement of activity.

The District in fiscal 2013 contributed \$212,233 to the employee 401 (a) plan. The District contributes five percent based on employee's compensation; and may match \$0.50 for each dollar an employee contributes to the employee retirement contribution plan up to 6 percent of the employee's wages. Vesting in the employer contributions occurs in accordance with the following schedule:

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Years of Service	Vested Percentage
Less than 2	0%
2	20%
3	40%
4	60%
5	80%
6 or more	100%

#### 457 (b) Employee Retirement Contribution Plan

All full-time employees are eligible for this plan upon hire, with the exception of 1) leased employees, 2) union employees, 3) non-resident aliens with no US source income and 4) individuals not eligible based on written agreement. The entry date is the first day of any month. Each eligible employee determines the pre-tax contribution to be withheld from gross wages, with a minimum participation of 1 percent of compensation and a maximum of \$16,500 or 100 percent of includible compensation, whichever is less. Employees age 50 or older, or those within three years of retirement, may contribute an additional \$5,500. Each employee directs how contributions are to be invested and receives an individual monthly statement of activity.

Employees vest in the program from inception, and they may receive contributions upon retirement, termination or death.

The employee may make a pre-tax contribution to the contribution plan. All full-time non-represented employees are eligible and 100 percent vested. In fiscal 2013 employees contributed \$200,366 to their 457(b) plan.

#### Retirement Savings Plan

The employee, employer and retirement savings plan contributions are held in trust by TD Ameritrade. The District receives a monthly accounting of all activity. The employee/employer and retirement savings plan contributions are not considered either assets or liabilities of the District.

#### NOTE 7 - RISK MANAGEMENT

#### A. General Liability Insurance

The District has property and casualty insurance through Factory Mutual Insurance Company of Rhode Island through November 30, 2014, as follows: \$426 million in total coverage for its facilities and operations including earthquake, flood and terrorism coverage. The total combined maximum deductible is \$250,000.

#### B. Employee Dishonesty Insurance

The District maintains a blanket bond for employee dishonesty, with a current coverage limit of \$1,000,000, with no deductible. There were no claims against this policy in 2013.

#### C. Liability Insurance

The District maintains insurance through Philadelphia Indemnity Insurance Company for the following liability categories (aggregate limit): General (\$3,000,000), Employee Liability (\$2,000,000), Stop Gap (\$1,000,000), Auto (\$1,000,000); Umbrella (\$10,000,000), Management (\$2,000,000). No deductibles apply to these coverage's, with the exception of a retention amount of \$10,000 which is applicable to the Directors & Officers and Employment Practices portions of the Management Liability coverage.

There have been no settlements exceeding insurance coverage for the past three years.

#### NOTE 8 - LONG-TERM DEBT AND NOTES PAYABLE

#### A. Long-Term Debt

The District issued revenue bonds in November 2010. The debt service is supported by the Lodging Tax, pursuant to RCW 36.100.040(4). This debt issue had three purposes:

- 1. Finance the transfer of the Washington State Convention Center from the state to the District.
- 2. Provide capital funds for renovations of the convention center.
- 3. Provide funds for a Common Reserve.

Revenue bonds currently outstanding as of 12/31/2013 are as follows:

							Amount
		Interest	Balance			Balance	Due Within
Description	Maturity	Rates	12/31/2012	Additions	Reduction	12/31/2013	One Year
Bonds 2010A	2013-2014	4.0%-5.5%	\$ 13,025,000	\$ -	\$(6,385,000)	\$ 6,640,000	\$6,640,000
Bonds 2010B	2015-2040	3.53%-6.79%	300,550,000	-	-	300,550,000	-
Bond Premium			1,077,701		(39,915)	1,037,786	
Total Long Term Debt			314,652,701	-	(6,424,915)	308,227,786	
Less Current Portion			(6,385,000)			(6,640,000)	
Long Term Portion			\$ 308,267,701			\$ 301,587,786	

Revenue bond changes as of 12/31/2012 are as follows:

		Interest	Balance			Balance	Amount Due Within
Description	Maturity	Rates	12/31/2011	Additions	Reduction	12/31/2012	One Year
Bonds 2010A	2013-2014	4.0%-5.5%	\$ 13,025,000	\$ -	\$ -	\$ 13,025,000	\$6,385,000
Bonds 2010B	2015-2040	3.53%-6.79%	300,550,000	-	-	300,550,000	-
Bond Premium			1,077,701			1,077,701	
Total Long Term Debt			314,652,701	-	-	314,652,701	
Less Current Portion			-			(6,385,000)	
Long Term Portion			\$ 314,652,701			\$ 308,267,701	

December 31, 2013 and 2012

Revenue bond debt service requirements to maturity for the year ending December 31, 2013 are as follows:

	2010	Α	2010B		Less BABs	
Year	Principal	Interest	Principal	Interest	Subsidy	Total
2014	6,640,000	332,000		19,304,237	(6,270,016)	20,006,221
2015			6,970,000	19,304,237	(6,270,016)	20,004,221
2016			7,130,000	19,058,196	(6,190,102)	19,998,094
2017			7,315,000	18,778,486	(6,099,252)	19,994,234
2018 - 2022			40,150,000	88,375,060	(29,127,840)	99,397,220
2023 - 2027			48,985,000	74,770,122	(26,169,543)	97,585,579
2028 - 2032			60,800,000	56,604,156	(19,811,455)	97,592,701
2033 - 2037			75,455,000	34,058,980	(11,920,643)	97,593,337
2038 - 2040			53,745,000	7,403,816	(2,591,336)	58,557,480
Total	\$ 6,640,000	\$332,000	\$ 300,550,000	\$ 337,657,290	\$ (114,450,204)	\$ 530,729,086

As discussed in NOTE 12, Congress' sequestration measures have reduced BABs subsidies by 7.2% through 2021. The effect will increase yearly interest expense through 2021. Effects of future subsidy reductions have been reflected in the debt service to the above maturity chart.

#### B. Short-Term Debt

The District issued a short-term note for the purpose of acquiring real estate for potential future expansion. The note was issued for \$49,194,146, but is reflected in the financial statements as \$49,234,352 to include certain closing adjustments. As discussed in Note 16, this note was repaid on January 15, 2014.

#### NOTE 9 - LEASES

#### **Operating Leases**

The District leases office equipment under non-cancellable operating leases. The annual commitments under these leases are \$187,673 until the end of the leases in 2018.

Year	Operating Leases
2014	\$61,978
2015	\$53,768
2016	\$38,830
2017	\$25,978
2018	\$7,119
Total	\$187,673

#### **Tenant Leasing Agreements**

The District leases building space to various retail tenants. A total of 16 retail leases provided revenue of \$674,638 in fiscal 2013. Lease contract terms will expire within one to four years

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for many of the retail tenants. It is not known if options to extend terms will be exercised, but negotiations are ongoing at this time with some retail tenants. Based on enforceable contracts on December 31, 2013, future minimum rental payments required for five succeeding years are:

Year	Lease Revenue
2014	\$410,761
2015	\$335,621
2016	\$296,676
2017	\$219,351
2018	\$109,587
Total	\$1,391,996

Retail spaces, separate and apart from the convention center facilities have never been recorded separately from the convention center facilities. As such, the original cost, accumulated depreciation and net carrying value of the leased assets are not available to be reported.

#### NOTE 10- CONTINGENCIES AND LITIGATION

The District has recorded in its financial statements all material liabilities, including an estimate for situations which are not yet resolved, but where based on available information, management believes it is probable that the District will be assessed a liability. In the opinion of management, the District's insurance policies are adequate to pay all known or pending claims.

#### NOTE 11 - COMMITMENTS

#### A. Capital Projects

The proceeds of \$21,435,000 from the November 2010 debt issue are restricted for capital improvements and must be expended within a 36-month period to avoid arbitrage requirements. As of December 31, 2013, \$13,416,880 was spent on capital improvements, with the remainder of \$8,018,120 of bond proceeds not yet spent reflected as restricted for capital improvements.

#### B. Freeway Park

In February 1997, WSCC entered into a 30-year lease agreement with the city of Seattle for the 665-stall Freeway Park garage. Under this agreement, WSCC paid debt service on the \$1.3 million of city bonds outstanding at the time, and the final debt service payment was made in June 2002. In accordance with the lease agreement, a capital reserve account, not to exceed \$500,000, with annual maximum payments of \$20,000, was set up. WSCC is responsible for all repairs and maintenance. The City of Seattle has assigned the remainder of the lease from the WSCC to the District.

December 31, 2013 and 2012

Future expected capital reserve account payments required for five succeeding fiscal years are:

2013	20,000
2014	20,000
2015	20,000
2016	20,000
2017	20,000
Total	\$100,000

#### C Airspace Lease WSDOT

In February 4, 1986, WSCC entered into a 66-year lease agreement with the Washington State Department of Transportation (WSDOT). The WSDOT has assigned the remainder of the lease from WSCC to the District. Under this agreement, the WSCC lease airspace and other real property. In 1984, Shorett & Riely appraised the leased airspace and determined that its value was \$12,869,000. Additionally, it was determined that qualifying site penalties were valued at \$10,722,983 and qualifying rent credits were valued at \$5,631,358. The payment of rent by the District may be satisfied by payments in cash or by rental credits. After the first 15 years of the lease and every 10 years thereafter, the lease shall be reviewed. In fiscal 2013, the lease payments come up for review and continue to be under review as of December 31, 2013. The rent cannot increase by more than 30% for any review period. For the first 25 years, the qualifying site penalties and the qualifying rent credits have offset annual rent.

#### NOTE 12 - INFREQUENT EVENTS

The Washington State Convention Center (Center) had been an agency of the state of Washington since 1982. For financial reporting purposes, it was presented in the state's Comprehensive Annual Financial Report (CAFR) as an enterprise fund. In 2009, the Tourism Alliance, a Washington nonprofit corporation, brought suit against the state of Washington, arguing that the taxes collected by the state on behalf of the Washington State Convention Center – a 7 percent tax on hotel rooms in Seattle and a 2.8 percent tax in the rest of King County – were supposed to be dedicated to the convention center and its marketing. The lawsuit contended that during the 2007-09 biennium \$57 million was transferred from the Center to the state's General Fund. In exchange for not having to repay the \$57 million to the Center, the state introduced legislation (SB 6889) to authorize transfer of the assets and liabilities of the Center to a newly created public facilities district.

With passage of SB 6889, the lawsuit was dismissed. On July 19, 2010, King County passed Ordinance 16889, which created the Washington State Convention Center Public Facilities District. During the ensuing months, the nonprofit corporation, which managed the Washington State Convention Center, and the District began the process of transitioning ownership of the assets and liabilities from the Center to the District.

In November 2010, the District issued bonds, which defeased the state's Convention Center debt, provided funding for future improvement and expansion of the Convention Center and provided for a common reserve. As of December 31, 2010, the District assumed all remaining capital and other assets and liabilities of the nonprofit corporation.

#### **BUILD AMERICA BONDS**

The District made an irrevocable election to have Section 54AA of the Internal Revenue Code of 1986, apply to 2010B Bonds so that the 2010B Bonds are treated as "Build America Bonds" (BAB). Under this treatment the District has received an interest subsidy of 35% from the US Treasury. The District believed this subsidy would be intact for the life of the bonds outstanding. Pursuant to the requirements of the Balanced Budget and Emergency Deficit Control Act of 1985, as amended in 2012 certain automatic reductions took place as of March 1, 2013. These required reductions of 8.9% to refundable credits under section 6431 of the Internal Revenue Code applicable to certain qualified bonds. The sequester reduction is applied to section 6431 amounts claimed by an issuer on any Form 8038-CP filed with the Service which results in a payment to such issuer on or after March 1, 2013. The sequestration reduction rate will be applied until the end of the fiscal year 2021 as a reduction to the refundable credits of 7.2% or intervening Congressional action, at which time the sequestration rate is subject to change.

BAB subsidy request form is Form 8038-CP. The District BAB reduction from Congress sequestration measures for 2013 was \$537,140. The original 2013 annual BAB subsidy was \$6,756,483, less actual BAB subsidy received of \$6,219,342. Congress sequestration measure to reduce BAB subsidies by 7.2 percent continues through 2021. It is forecasted that the 7.2 percent reduction in the 2014 BAB subsidy will be \$486,467.

#### NOTE 13 - RELATED PARTY TRANSACTIONS

The Board members, managers and staff of the nonprofit corporation and the District are the same individuals, charged with governance and daily operations of the transition of the Washington State Convention Center (Center) from an enterprise fund of the state of Washington to an independent governmental public facilities district. The transition began in July 2010. All transactions between July and December 2010 were controlled by the common board, managers and staff of the Center, with oversight by the Office of State Treasurer and the Office of Financial Management.

#### NOTE 14 - RESTRICTED NET POSITION

In accordance with GASB 34, net assets are presented on the Statement of Net Position in three categories:

Net investment in capital assets Restricted assets Unrestricted assets

Capital assets consist of land, buildings, machinery and equipment, furniture and fixtures, art collections and construction in progress. The related debt is the debt issued to support acquisition and construction of capital assets, reduced for any unspent proceeds. Restricted assets are defined as assets that have been restricted by contractual agreement with external parties (e.g., debt covenants) or by law through enabling legislation. Unrestricted assets include assets that have no restrictions placed on them, as well as assets that have been internally restricted (e.g., imposed by the District's Board of Directors).

#### The following provides further detail:

Category		Assets	Related Liability	Net Position	
Capital assets, net of accumulated depreciation	\$	452,869,843			
Less Bonds Payable			(308,227,786)		
Plus unspent proceeds reflected as restricted below			27,589,732		
Less Notes Payable			(49,234,352)		
Net position invested in capital assets				\$ 122,997,437	
Restricted assets					
Restricted for debt service under bond covenants		35,364,304	(19,571,612)		
Interest payable to be paid from restricted assets			(9,818,176)	5,974,516	
Restricted for capital improvements		13,195,948	(8,018,120)	5,177,828	
Restricted for operating reserve		10,057,974	_	10,057,974	
Restricted net assets				21,210,318	
Unrestricted				110,549,791	
Total Net Position			:	\$ 254,757,546	

#### NOTE 15 - ARBITRAGE

Arbitrage is the ability to obtain tax-exempt bond proceeds and invest the funds in higher yielding taxable securities, resulting in a profit.

Abuses associated with tax-exempt financings led the federal government to issue regulations to restrict the use of tax-exempt bond proceeds. The two primary purposes for establishing the arbitrage laws were: 1) to minimize the benefits of investing tax-exempt bond proceeds and 2) to remove the incentive to issue more bonds, issue bonds earlier or to leave bonds outstanding longer than necessary to carry out the governmental purpose of the issue.

The arbitrage laws are issued by either the United States Congress or the United States Treasury Department. The hierarchy of these laws is:

- Internal Revenue Code (Section 148(f)(2) of 1986 as amended)
- Treasury Regulations
- Revenue Procedures
- Private Letter Rulings.

Generally, tax-exempt bond issues, which were issued on or after September 1, 1986, are subject to the arbitrage rebate requirements. The arbitrage rebate requirements require that any profit (i.e., arbitrage) be rebated to the federal government.

The rebate amount due to the federal government is equal to the excess of the amount earned on all non-purpose investments purchased with gross proceeds of the bonds over the amount which

would have been earned if such non-purpose investments were invested at a rate equal to the yield on the bonds.

The general steps to calculate the rebate liability are: 1) calculate the yield on the bonds, 2) calculate the actual earnings on all non-purpose investment activity purchased with gross proceeds of the bonds, 3) calculate the allowable earnings on the non-purpose investment activity assuming the investments were earning at a rate equal to the bond yield and 4) future value the difference from the actual payment or receipt date to the computation date at a rate equal to the yield on the bond issue.

A rebate computation and payment to the federal government, if applicable, is required to be made at least every five years or each "Rebate Installment Computation Date" and upon final redemption or maturity of the bonds, the "Final Rebate Computation Date." The payment is due to the federal government within 60 days from either each Rebate Installment Computation Date or Final Rebate Computation Date.

Failure to comply with these rebate requirements could lead to substantial late filing penalties and interest and or, potentially, the loss of tax-exempt status for the bonds.

The portion of the bonds held for capital projects are exempt from arbitrage rules, if expended within three years. The unexpended balance of the bond proceeds dedicated to a capital project can be invested at unrestricted yield during this three-year period.

Unrestricted investments also are allowed for bond proceeds held in a reasonably required reserve account, up to 10 percent of the proceeds, to ensure repayment of principal and interest should revenue sources not be sufficient at some future period.

In addition, a *de minimis* portion of the proceeds may be invested at unrestricted yield, defined as the lesser of \$100,000 or 5 percent of the proceeds.

The District has designated the 2010A Bonds as "qualified tax-exempt obligations" within the meaning of Section 265(b)(3)(B) of the Internal Revenue Code. The District monitors arbitrage rebate liability on its outstanding 2010A bonds. At December 31, 2010, the District had no arbitrage rebate liability, and does not anticipate that it will incur an arbitrage rebate liability on this bond issue.

The 2010B Bonds are not "qualified tax-exempt obligations," due to the Build America Bonds subsidy, which the District receives to offset interest expense. The proceeds of this bond issue must be expended within 36 months to avoid arbitrage requirements.

#### NOTE 16 - SUBSEQUENT EVENT

The note payable issued in connection with the purchase of certain real estate was paid on January 15, 2014.